

## —| Spotlight |—

### MORELLO LAW GROUP

**G**erald Morello, Jr. is a well-regarded Downriver estate and business attorney, a devoted family man and a successful local businessman. But he is especially proud of his strong ties to the Downriver community.

Morello grew up in Southgate, went to the University of Michigan Dearborn for his undergraduate studies and to Notre Dame to earn both a law degree and an MBA. Morello also clerked for a Michigan Supreme Court Justice while in law school. Morello's choices were limitless, and yet he chose Michigan, and in particular, the Downriver area to build a law practice.

"When I was at Notre Dame, all the large national firms from New York, Chicago, Dallas and elsewhere were at our college to recruit," he says. So why choose Michigan? "My friends asked me the same question! There's a very good business community Downriver. My family is in the area. That's just where I wanted to be."

As founder of the Morello Law Group, Morello and his staff deftly guide clients through an array of legal services. The firm is a recognized leader in the Downriver area for estate and business planning, probate, trust administration, contested estates and other types of litigation. The Morello Law Group has a second office in Northville, and services clients throughout the metropolitan Detroit area, but it has remained anchored in Wyandotte since the early '90s.

According to Morello, the firm's success is rooted in a multi-layered approach to finding solutions to clients' concerns. "We are a very or-

ganized and systems-based law firm," explains Morello. "We are methodical in making certain that all of the details are handled properly. All while ensuring we treat our clients the way we'd treat our family, parents or grandparents. It's an excellent recipe for success."

The core of the firm's services is a thorough, knowledge-based approach that is as systematic as it is effective. Clients are typically referred to Morello Law Group attorneys from satisfied clients and other professionals. Morello takes



*Gerald Morello, Jr.*

ATTORNEY AND  
COUNSELOR  
AT LAW

time to get to know each person, before guiding them toward their goals, whether it is estate planning or long-range business planning.

According to Morello, the first step is determining the client's needs and desires.

"Only after we understand the client's critical information, and what they want to do with their estate or business, can we develop a satisfactory plan for them," he says.

It takes great research and discussion, and the ability to draw on decades of experience developing thousands of estate plans, to come up with the best possible options for a particular client. It then takes a strong strategic ability and thorough follow-through to execute the plan.

"We use a team approach with professional staff to design and implement a comprehensive estate plan at competitive rates. We are a very high value for what we provide to our clients; and our growth attests to that!" he says.

"We constantly provide best-in-class service for our clients. We continually review and improve our processes – and we do it well, due to the professionalism and experience of our attorneys, paralegals and support staff."

While developing that perfect estate or business plan is the primary intention of the Morello Law Group, the follow-through is a critical part of the process.

"This last step is as important as the first step," says Morello.

Business owners should also get busy says Morello. "It's easy to overlook changes that could affect their existing plan, or to put estate planning on the back burner when they're busy running their business. We can assist with those tasks and help them get the needed work done.

"We are pretty proactive with clients. The hallmark of our success is when a client says "That was a lot easier than I thought it would be!"

Morello finds it very rewarding to help clients meet their estate planning needs. "It can be a little unsettling for any of us to think about what life will be like for loved ones after our death; but part of a person's responsibility is to ensure that their estate planning is current and that it will be as easy as possible for family members after you're gone. We make sure that the plan is in place, and that the client's wishes are carried out after their death. If you do not have a plan, rest assured that the government has one for you!"

The Morello Law Group is presently expanding its Wyandotte location to twice its current size. This will enable Morello and his eight attorneys and 15 support staff members to continue to help clients breathe a little easier when it comes to protecting their assets and their loved ones.

Morello credits his family for his success as well. He and his wife Karen recently celebrated their 18th wedding anniversary and have three children: Gabrielle, 16, Alexa, 12, and Dominic, 10. Outside of the office, Jerry and Karen enjoy watching Dominic play football and Gabby and Lexi playing soccer. He also religiously follows Notre Dame football. ♦

For more information or to schedule an appointment, contact the Morello Law Group at 734-281-6464 or [morello@morellolawgroup.com](mailto:morello@morellolawgroup.com).

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